



# The REAL ESTATE INSIDER

*Commercial real estate news from California and the Western U.S.*

News Headlines \* Video Programming \* Industry Marketing Services \* [www.Rentv.com](http://www.Rentv.com)



Come to RENTV's Downtown L.A. State of the Market Conference on Wednesday, April 19 to:

- Hear from an unrivaled line-up of veteran Downtown L.A. speakers covering retail, office, hotel, multifamily and Arts District activity (see below)
- Network with top industry leaders doing deals in DTLA
- Gain timely insight about current happenings in the local commercial real estate market

The event is being held at:

**Bank of America Plaza Auditorium,  
Concourse Level  
333 South Hope Street**

**Brookfield**

**CBRE** | **NRP-West**  
Capital Markets

 **CapitalSource**

 **Strategic Legacy**  
INVESTMENT GROUP, Inc.  
INTEGRITY • LEADERSHIP • INNOVATION

Los Angeles, CA 90071

7:30 AM until 12:00 PM.



Your source for commercial real estate intelligence.





**Bob Sonnenblick**  
Sonnenblick Development



**Kitty Wallace**  
Colliers



**Derrick Moore**  
Avison Young



**Kent Handleman**  
Lincoln Property Company



**James Malone**  
Brookfield Property Partners



**Steve Marcussen**  
Cushman & Wakefield



**Jeff Lasky**  
Hudson Pacific Properties



**John Read**  
CBRE NRP-West



**Justin Weiss**  
Kennedy Wilson



**Brad Hall**  
Hotel Figueroa



**Rachael Zanetos**  
Brookfield Property Partners



**Brandon Burns**  
Cushman & Wakefield



**Kamran Paydar**  
CBRE Capital Markets



**Alex Valente**  
Trammell Crow Company



**Bruce Baltin**  
CBRE Hotels Consulting



**CBA**  
COMMERCIAL BROKERS ASSOCIATION

## Catch Up on Highlights from Recent RENTV Conferences!



Watch hotel experts Bob Sonnenblick with Sonnenblick Development and Jay Newman with Athens Development offer a compelling analysis of new hotel development activity in West L.A. at RENTV's August 18 Los Angeles Westside State of the Market Conference.

**CONFIRMED SPEAKERS INCLUDE:**

## OFFICE

- *Steve Marcussen*
- Executive Director
- Cushman & Wakefield
  
- *James Malone*
- Vice President, Leasing - U.S. Office Division
- Brookfield Property Partners
  
- *Kent Handleman*
- Senior Vice President, Brokerage
- Lincoln Property Company

## RETAIL

- *Derrick Moore*
- Principal - Urban Retail Properties
- Avison Young
  
- *John Read*
- Investment Properties / National Retail Partners - West
- CBRE / Capital Markets
  
- *Justin Weiss*
- Vice President
- Kennedy Wilson
  
- *Rachael Zanetos*
- Director, Leasing - US Office Division
- Brookfield Property Partners

## HOSPITALITY

- *Bob Sonnenblick*
- President
- Sonnenblick Development
  
- *Brad Hall*
- President

- Hotel Figueroa
- *Bruce Baltin*
- Managing Director
- CBRE Hotels Consulting

### **MULTIFAMILY**

- *Kitty Wallace*
- Senior Vice President
- Colliers International
  
- *Kamran Paydar*
- Senior Sales Director
- Investment Properties / Multifamily
- CBRE / Capital Markets
  
- *Alex Valente*
- Vice President
- Trammell Crow Company

### **ARTS DISTRICT**

- *Jeff Lasky*
- Vice President, Leasing
- Hudson Pacific Properties
  
- *Brandon Burns*
- Executive Director
- Cushman & Wakefield

To register for the event, [CLICK HERE!](#)

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Steve Bloom  
Allen Wolfsheimer

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